

International Business Law and Transactions

Section 1

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【Course Outline / Description】

This course will provide students with a basic and broad understanding of the international legal frameworks regulating businesses to be conducted on a global basis, focusing on case laws in which Japanese multi-national corporations encountered in U.S. or other foreign jurisdictions.

Section 2

The students will be able to nourish their reading comprehension regarding business and legal English, enhance their competency of logical thinking, and develop their presentation skill through analysis, briefing and presentation on actual precedents adjudicated by U.S., Japanese or other foreign court judges, as well as understand basic international legal frameworks regulating businesses to be conducted on a global basis.

Section 3

【Class Schedule/Class Environment, Literature and Materials】

	Schedule of Instruction	Work Outside of Classroom Activities
1	Introduction / Jurisprudence	Review the course syllabus.
2	Overview of International Business Law / Common Law vs. Civil Law	Read the textbook · Introduction (pp.1-17).
3	US Contract Law (i) · Formation of Contract / Model Case Briefing	Read the hand-out materials. Read the assigned case.
4	US Contract Law (ii) · Breach of Contract	Read the hand-out materials.
5	Japanese Contract Law (i) · Law of Obligations	Read the hand-out materials. Read the assigned case.
6	Japanese Contract Law (ii) – General Rules of Contract Law	Read the hand-out materials. Read the assigned case.

7	International Sales of Goods	Read the textbook - Chapter 1 (Negotiating International Business Transactions). Read the assigned case.
8	Convention on Contracts for the International Sale of Goods	Read the textbook - Chapter 2 (International Sales of Goods). Read the assigned case.
9	International Carriage of Goods / Insurance	Read the textbook - Chapter 3 (Structuring the International Sale of Goods Transaction). Read the assigned case.
10	International Payments / Letters of Credit	Read the textbook - Chapter 4 (Financing the International Sale of Goods). Read the assigned case.
11	Sales Agents / Distributorship	Read the hand-out materials. Read the assigned case.
12	Technology Transfer	Read the textbook - Chapter 5 (Technology Transfers). Read the assigned case.
13	Intellectual Properties (i) - TRIPS Agreement	Read the hand-out materials. Read the assigned case.
14	Intellectual Properties (ii) - Commercial Piracy Issues	Read the hand-out materials. Read the assigned case.
15	Product Liabilities	Read the hand-out materials. Read the assigned case.
16	Mid-term Exam	Review the lectures and prepare for the exam.
17	Corporate Law (i) - Governance Structure	Read the hand-out materials. Read the assigned case.
18	Corporate Law (ii) - Directors' Liabilities	Read the hand-out materials. Read the assigned case.
19	Foreign Direct Investment	Read the textbook - Chapter 6 (Foreign Investment Transactions). Read the assigned case.
20	International Joint Ventures / Cross-border M&A	Read the hand-out materials. Read the assigned case.

21	World Trade Organization / Anti-Dumping	Read the hand-out materials. Read the assigned case.
22	Anti- Trust / Competition Laws	Read the textbook - Chapter 8 (Extraterritorial Regulation of International Business). Read the assigned case.
23	FCPA / Anti-Bribery Laws	Read the textbook - Chapter 9 (The Foreign Corrupt Practices Act and the OECD Anti-Bribery Convention). Read the assigned case.
24	Dispute Settlement (i) - Litigation	Read the textbook - Chapter 10 (Resolution of International Business Disputes). Read the assigned case.
25	Dispute Settlement (ii) - Alternative Dispute Resolution	Read the assigned case.
26	Corporate Social Responsibility	Read the hand-out materials. Read the assigned case.
27	Ethical Fitness Training (i) - Awareness & Values	Review handout materials regarding Ethical Fitness Training. Read the assigned case.
28	Ethical Fitness Training (ii) - Analysis	Review handout materials regarding Ethical Fitness Training. Read the assigned case.
29	Ethical Fitness Training (iii) - Resolution & Reflection	Review handout materials regarding Ethical Fitness Training. Read the assigned cases.
30	Total Review	Review the textbook and materials to be prepared for the final exam.

【Textbooks/Reading Materials】

Title : International Business Transactions in a Nutshell

Authors: Ralph Folsom, Michael Gordon, Michael Van Alstine, Michael Ramsey

Publisher: West Academic Publishing

ISBN: 978-1634598934

The list of the assigned cases will be distributed during the first lecture.

Section 4

【Learning Assessments/Grading Rubric】

Final Examination – 30%

Mid-term Examination – 30%

Case Briefing Presentation – 30%

Classroom Discussion Participation – 10%

Section 5

【Additional Information】

For each class (after Lesson 5), the first half will be a lecture by the instructor based on the schedule above and the latter half will be presentation by a group of students who are to analyze and brief an assigned case in advance. The assigned cases will be relating to the topic that has been lectured by the instructor at least one week before and in which mainly Japanese multi-national corporations encountered before the courts in U.S., Japanese or other foreign jurisdictions. As strong emphasis is placed on class discussion, not only the students who are to make presentation, but also all other students, are required to come well prepared by reading the assigned cases as well as the relevant sections of the textbook and hand-out materials.